

Message Text

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46

ACTION CU-03

INFO OCT-01 EUR-12 ISO-00 /016 W

----- 086488

P R 181612Z DEC 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC PRIORITY 8000

INFO USIA WASHDC

AMCONSUL LENINGRAD

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STATE FOR CU/ARTS, CU/EE, EUR/SOV; LENINGRAD FOR P&C;

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E.O. 11652: N/A

TAGS: OEXC, UR

SUBJECT: EXCHANGES: CULTURAL PRESENTATIONS (CU/ARTS): THE ROY

CLARK SHOW

1. IN DECEMBER SEVENTEEN MEETING WITH GOSKONTsert MANAGEMENT, (SEE SEPTELS) EMBOFF FOLLOWING STIFF NEGOTIATIONS RECEIVED FOLLOWING OFFER RE ROY CLARK -- \$14,000, 13,500 RUBLES FOR FOURTEEN CONCERTS; FIRST CLASS AIR TRANSPORT FOR THREE ON RETURN TRIP; HOTEL ASSIGNMENTS AS AGREED UPON BY HARTMAN IN RIGA AND LENINGRAD AND EVERY GOSKONTsert EFFORT TO MEET SAME LEVEL IN MOSCOW. IN NEGOTIATIONS, DIRECTOR OF GOSKONTsert REPEATEDLY STRESSED THE UNUSUAL NATURE OF REQUESTS FOR FIRST CLASS AIR TRANSPORT AND EXTRA DELUXE HOTEL ROOMS.

2. GOSKONTsert DIRECTOR ATTEMPTED TO ESTABLISH PRINCIPLE THAT ALL GROUPS BE RESTRICTED TO 8 - 9 PERCENT SINGLES IN HOTEL ACCOMMODATIONS AS, HE CLAIMED, ARE SOVIET GROUPS. EMBOFF POINTED OUT THAT AMERICAN PERFORMERS, SUCH AS CLARK, SPEND MUCH MORE TIME ON THE ROAD THAN THEIR SOVIET COUNTERPARTS AND THAT THEIR PRIVACY IS VERY IMPORTANT TO THEM. IN RESPONSE, GOSKONTsert DIRECTOR AGREED TO ATTEMPT FULFILLING ROOM REQUESTS BUT SAID EXTRA EXPENSES WOULD BE REFLECTED IN SMALLER FINAL FEE FOR GROUPS. NOTE: PLEASE ADVISE WHETHER EMBASSY

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SHOULD HOLD OUT FOR SLIGHTLY HIGHER FEE FOR CLARK TOUR.

3. CHIEF OF US-WEST EUROPEAN SECTION NETTO TOLD EMBOFF PRIVATELY
BEFORE THIS MEETING THAT IN FUTURE ALL CONTRACT NEGOTIATIONS
WOULD BE CARRIED OUT BY THE DIRECTOR HIMSELF. COMMENT: PREVIOUSLY
THIS WORK WAS DONE WITH VLADIMIR KOKONIN. NEW OPERATING PROCEDURES
MAY INDICATE EITHER THAT SUPAGIN IS TAKING CHARGE ON DAY-TO-DAY
BASIS AT GOSKONTSERT OR A DROP IN CONFIDENCE OF KOKONIN WHO MADE
DECISION TO PROCEED WITH ROCK GROUP "AMERICA". KOKONIN HAS
BEEN UNAVAILABLE SINCE RETURN OF BUTROVA FROM US IN SPITE OF
REPEATED EMBOFF REQUESTS FOR A MEETING.

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